

We're here to assist you with your energy-related decisions

National Fuel's Area Development Program can assist you with funding your business relocation, business expansion or ongoing operation.

National Fuel's **Energy Services Department** includes a team of energy experts trained to help you improve the way you use energy in your operations, with an eye toward identifying cost saving opportunities and energy efficiency improvements.

We offer **technical assistance, economic development incentives** and **technology funding** for businesses of all sizes. For information, call us at **(716) 857-7776**.

Visit www.nationalfuelgas.com and click on "For Business" for information on obtaining natural gas service and ideas on innovative natural gas technologies including:

- Cooling
- Cogeneration/Power Generation
- Air compression
- Fork Lifts
- Pumping



National Fuel[®]

Area Development Program



Businesses relocating to, or expanding in, Western New York may be eligible for a substantial grant through National Fuel's Area Development Program.

Area Development Program

National Fuel's Area Development Program may be able to assist in your business's relocation or expansion initiative. Through an agreement with the New York State Public Service Commission, \$750,000 is available annually for **natural gas infrastructure additions or improvements, interior natural gas piping, certain natural gas equipment costs and even job training.** Funding is not available for housing-related projects.

The program provides grants for specific projects in order to stimulate economic activity and redevelopment in National Fuel's Western New York service area. To be approved for funding, projects must be natural gas-related and meet at least one of the following criteria:

- Stimulate investment in infrastructure for the development or redevelopment of underutilized industrial or commercial property, including, but not limited to, brownfield sites or brownfield opportunity areas.
- Create new employment opportunities or higher-value employment opportunities.
- Provide workforce training or retaining to ensure that higher-value skills are available in the workforce, when needed.
- Stimulate the expenditure or private investment in direct capital expenditures needed to expand employment.

Join our growing list of successful applicants. Here are just a few examples:

- New Corporate Headquarters – An Area Development Program grant was awarded for the installation of gas lines to serve the new corporate headquarters of a global manufacturer of HVAC components.
Grant amount: \$19,000.
- Plant Expansion – An Area Development Program grant was awarded for the relocation and expansion of a gas meter set, as well as to offset employee training costs as an area employer expanded operations, adding new equipment and new production.
Grant amount: \$50,000.
- New Office Park – An Area Development Program grant was awarded for natural gas pipeline installation costs as part of the creation of a new suburban business park.
Grant amount: \$80,000.
- Plant Expansion & Equipment – As part of a plant expansion, an Area Development Program grant was awarded to help finance the installation of a natural gas-fired air compressor with waste heat recovery.
Grant Amount: \$32,000.
- New Office Building – An Area Development Program grant was awarded for the installation of a natural gas service line to a new class-A office building in downtown Buffalo.
Grant Amount: \$43,000.
- Plant Expansion – An Area Development Program grant was awarded for a major plant expansion that required gas service and houseline piping. **Grant Amount: \$108,000.**

How to apply for funding

Our application process is simple. Approval is typically given within a few weeks. Call our Energy Services Department at **(716) 857-7776** for an application or to speak with our program coordinator for more details on what types of projects qualify for funding.

Call us to find out how you can add your project to the growing list of Area Development Program success stories.